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### To Whom It May Concern

We at the Geological Survey of Canada have had a close working relationship with Phoenix Geophysics Ltd. for many years, well over a decade. We purchased their very first MT system, the MT-16, in the early 1980s, and were the first to purchase their newer system, the V5, in the late 1980s. Our intellectual advice was incorporated into some aspects of the design and software of the V5 system. More recently, the instrumentation we use for long period work, called LIMS (Long period Intelligent Magnetotelluric System), which we designed and built, has been transferred to Phoenix. Phoenix are now manufacturing a commercial version and already have five sales and orders for more.

I can state without reservation that in my opinion the Phoenix V5 system is the best MT system commercially-available on the market today – I can do this because I have a good knowledge of many of the competing systems. The reason why I make this statement is that Phoenix has not only very good hardware, but also very good software and excellent customer relations. Few other manufacturers appear to consider the processing software as important as it is.

In addition, during the last eight years Phoenix has conducted a number of surveys for us across Canada, which total in excess of four hundred (400) MT sites, in varying terranes from the simple sedimentary cover of Saskatchewan to the logistically difficult narrow valleys of British Columbia. Most of these surveys were won by Phoenix in a competitive bid process. On all of these surveys, Phoenix staff displayed a professionalism and enthusiasm for trying to provide the best possible data that made the task of monitoring acquisition pleasant, and of interpreting the responses as easy as possible given the high quality obtained.

I have no hesitation whatsoever in recommending Phoenix as a company in whom you can have confidence in their products and services.

Alan G. Jones  
Senior Research Scientist  
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